



Coequity

Finance. Develop. Commercialize.

INDUSTRY EXPERTISE:

Renewable Fuels
Gasification
Transmission
Chemicals
Solar
Wind
Waste-to-energy
Landfill gas
Biomass
Energy crops
Coal conversion
Oil & Gas
Water Filtration, Testing & Analysis
Low Emission Technologies
Infrastructure

Coequity is an independent corporate consulting firm that provides project finance & development, M&A and strategic advisory services. We work with clients in the water technology and renewable and conventional energy sectors globally. For almost ten years Coequity has led its clients through risk analyses, due diligence reviews, project financings and mergers and acquisition closings. The firm assists in advancing current opportunities and in bringing new technologies to market.

Project Finance & Development

We make projects work by providing accurate assessments of project risk and by defining how to manage those risks. Our pragmatic methodology and depth of knowledge allows us to approach projects with an eye toward eventual financing and commercialization. Often we act as a bridge between engineering and finance, capitalizing on internal skills and on our extensive network of strategic industry players, sponsor and tax equity investors, financial institutions and developers, so that technologies are brought to market quickly and efficiently.



In the area of **project finance**, we thrive in the matters of due diligence review, risk analysis, project analytics, financial modeling and financings in order to enhance project profit, cash flow, risk management and completion schedules. In **project development** we succeed in the identification of optimal projects, markets, locations and technology providers that meet financial institution investment standards.

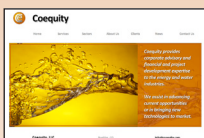
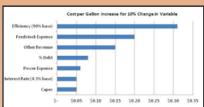
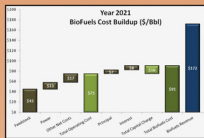
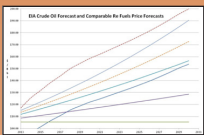
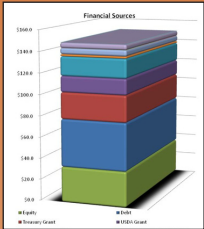
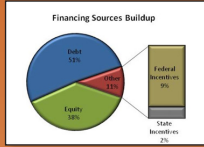
Project Finance

- Financial Modeling
- Viability and risk analysis
- Financial structuring
- Capital strategy
- Loan guarantees
- Credit structuring
- Sources of financing
- New Market Tax Credits
- Investment Tax Credits
- Tax Equity Financing
- Project Hedging
- Federal and State Grants

Project Development

- Commercial Terms
- Feedstock Sourcing
- Commercial negotiations
- Site Search
- Permitting
- Licensing
- Contract Assistance
- Technology Review
- Power Purchase Agreements
- General Developer Support
- Brownfield Development

Coequity is a proven partner with project sponsors, developers, lending institutions, technology providers and investors to provide accurate assessment of project risk/reward parameters and investment and operational conditions to ensure long-term success.



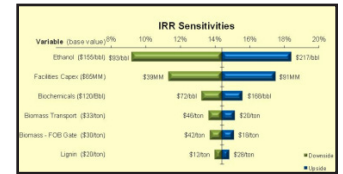
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Corporate Advisory

We help companies look at the broader financial picture. Whether it's determining the amount of money required to meet goals, identifying external or internal sources of cash, or seeking corporate partnerships, we assist companies in implementing creative options to meet corporate financial objectives.

Together, we assess the strengths and weaknesses of your capital sourcing plan. This may involve recapitalizations, corporate restructuring or a shareholder buyout to realize new growth opportunities for your organization. We evaluate the broader context and identify hidden investment and funding opportunities.



Areas of expertise include:

- Financial Modeling
- Valuation
- Mergers & Acquisitions
- Offering Memorandum Development
- Due Diligence
- Divestiture Strategy
- Capital Structure Enhancement
- Capital Raises & Valuation
- Business Plans
- Investor Identification
- Pre-sale or Acquisition Planning
- Negotiations

Representative Previous Engagements

- **Financial advisor** to waste-to-energy project developer for financial modeling, valuation and capital raise
- **Advising sponsor**, equity fund focused on biomass energy crops and wind development
- **Corporate advisory** to biomass material handling firm, focused on waste biomass consolidation, conversion and supply chain development.
- 10,000-head cattle waste to biogas generation, **financial advisory** and **project development** services
- Private equity **due diligence** review of carbon dioxide fixing technology for alternative methods of CO2 sequestration and mitigation
- **Project development advisory** for large-scale biomass supply contract to municipal utility, RFP response and financial review
- Energy crop production and power plant conversion company, **project finance and development advisor**
- Waste to synthetic natural gas technology firm, **corporate advisory** for capital raise and business development
- **Sell-side advisory**, oil field services and infrastructure development firm
- Distributed solar and transmission project finance & development, **advising sponsor**
- **Finance and development advisor**, landfill gas and solar project
- **Corporate advisory** to industrial manufacturer in East Africa
- **Project development and consultancy** for sustainable development in Mauritius & Brazil, **advising sponsor**
- **Financial advisory**, 400MW wind and transmission project
- Developer of 1,000 MW+ renewable energy production, transmission and power plant conversions, **advising sponsor**
- **Corporate consultancy**, renewable fuels technology and development company
- **Capital raising** for water testing technology firm
- **Due diligence and risk analysis advisory** for gasification project pipeline of strategic investor
- Biodiesel company, **buy-side advisory**

Contact Us with questions, or to discuss an area of your enterprise where you are looking for some fresh thinking. We look forward to working with you. info@coequity.com